

Proving and Pricing Subcontractor Change Orders

Presented by The SDC Institute

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Continuing Excellence in Construction Education Since 1994



Instructor: Anwar Hafeez is a nationally recognized and respected Civil Engineer and construction industry consultant who has personally supervised over \$1.4 billion in major construction projects. Mr. Hafeez has also successfully negotiated and settled over \$350 million in construction claims and change orders for SDC clients nationwide. His most notable projects include the San Diego Convention Center, Los Angeles Central Library, Los Angeles International Airport Expansion and Washington DC Subway System. To learn more about Mr. Hafeez please visit sdcassociates.com.



**Early Bird
Special**

SAVE \$100

REGISTER BY 8/28/2017

THIS SEMINAR TEACHES...

- Why Have Claims Escalated since 1979?
- Submittal-Substitutions & Approved Equals—Case Study
- Profitable Pre-Construction Planning
- What Subcontractors Must Do in the Beginning
- Ambiguities—Who Wins?
- Win Defective Plans/Specs Conflicts Every Time!
- Win Conflicts and Omissions Every Time
- Delay and Disruption Costs
- Pricing Delay & Disruption Costs
- Winning Strategies
- Case Studies

**FEE FOR THIS
SEMINAR is \$399**

Past Attendees

Save an additional 15%

SEMINAR TIME

8:00 am to 4:00 p.m.

Registration @ 7:30 a.m.
(Includes Lunch & Course Book)

DATES & LOCATION

Thursday, September 7th, 2017

Phoenix Airport Marriott
1101 North 44th St.
Phoenix, AZ 85008

Friday, September 8, 2017

Courtyard Las Vegas,
Convention Center
3275 Paradise Rd.
Las Vegas, NV 89109

Early Bird Special \$299

MUST REGISTER BY 8/28/2017

Register by Mail, Fax, Phone or Internet

Name:	Please List All Seminar Attendees:
Company:	
Address:	
Email:	Method of Payment:
Phone:	<input type="checkbox"/> Check <i>Please Make Checks Payable to SDC & Associates Inc.</i>
Fax:	<input type="checkbox"/> American Express <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard
CVV:	Credit Card #:
Authorization Signature:	CC Billing Address:
<input type="checkbox"/> Phoenix <input type="checkbox"/> Las Vegas	Exp. Date: Total:
Please list which Association you belong to:	

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