

Improve Your Cash Flow on Delay and Disruption Claims

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Instructor: Anwar Hafeez is a nationally recognized and respected Civil Engineer and construction industry consultant who has personally supervised over \$1.4 billion in major construction projects. Mr. Hafeez has also successfully negotiated and settled over \$350 million in construction claims and change orders for SDC clients nationwide. His most notable projects include the San Diego Convention Center, Los Angeles Central Library, Los Angeles International Airport Expansion and Washington DC Subway System. To learn more about Mr. Hafeez please visit www.sdccassociates.com.

THIS SEMINAR TEACHES...

- Win Defective Documents Between Plans and Specs Every time
- Different Types of Delays
- Compensable vs Non-Compensable Delays
- What Schedules to Use to Prove Delays
- Who is Responsible for What Delays: An Interactive Segment
- How to Calculate Delay Costs
- Extended Field Overhead Cost
- Extended Home Office Overhead Cost
- Escalation of Labor, Material and Equipment
- How to Calculate Disruption (Inefficiency) Costs Due to: Overtime / Shift Work / Trade Stacking / Overmanning / Cumulative Change Orders Impacts / Hot & Cold Weather / Learning Curve / Out-of-Sequence / Add. Mob & Demobilization
- Actual Cost Calculated
- Winning Strategies / Insider Tips
- Case Studies / Relevant Court Cases

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SEMINAR TIME:

8:00 am to 4:00 pm
7:30 am Registration
(Includes Lunch & Course Book)

DATES & LOCATIONS:

Monday, March 20, 2017
Hilton Anchorage
500 West 3rd Ave.
Anchorage, AK 99501

Tuesday, March 21, 2017
**Embassy Suites Seattle Tacoma
Int. Airport**
15920 West Valley Hwy
Seattle, WA 98188

Wednesday, March 22, 2017
Embassy Suites Portland Airport
7900 NE 82nd Ave.
Portland, OR 97220

Fee for this Seminar is \$399

Early Bird Special \$299 if registered by 3/10/17

Send 3 People and the 4th Person is Free!!

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SDC & Associates, Inc | 10159 Mission Gorge Road Suite C | Santee, CA 92071

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Public

Improve your Cash Flow on Delay & Disruption Claims Agenda

07:30 a.m. – 08:00 a.m. - Registration

08:00 a.m. - 08:20 a.m.

I. Overview

- A. Explanation of why Claims have escalated since 1979
- B. What will be covered in the seminar?

08:20 a.m. - 10:15 a.m.

II. Change Orders and Claims

- A. Different Types of Change Orders & Claims
- B. Review of 5 Logs You Must Keep
- C. Difference between Change Orders & Claims
- D. Spearin Doctrine (Most Important Court Case)
- E. What Change Order Language you Should Not Sign

III. Delay Claims

- A. What is a delay? Basic Definitions
- B. Defining the Different Types of Delays
- C. Compensable v. Non-Compensable Delays
- D. What is Pacing in Evaluating & Presenting Delays?
- E. Time is of the Essence Clause - Why is it so dangerous?
- F. Types of Schedules used to Prove Delays
- G. Who is Responsible for What Delay (Interactive Segment)

10:15 a.m. - 10:30 a.m. Break

10:30 a.m. - 11:00 a.m. Delay Claims (Cont'd)

- A. How to Calculate Delay Costs
 - a. Extended Field Overhead
 - b. Extended Home Office Overhead
 - c. Costs for Escalation - Labor/Material/Equipment

11:00 a.m. - 11:30 a.m.

IV. Disruption Claims

- A. Labor Productivity Definition
- B. Cost Coding & Cost Controls Made Easy
- C. Calculate Overtime Inefficiency Costs

11:30 a.m. - 12:30 p.m. Lunch Break

12:30 p.m. - 02:30 p.m. Disruption Claims (Cont'd)

V. Calculating Change Order Impacts

- A. NECA Job Factors
- B. Calculate Cumulative Impact of Change Orders
- C. How to Calculate the Measured Mile Cost
- D. How does the Owner Defend the Claim?

02:30 p.m. - 02:45 p.m. Break

02:45 p.m. - 04:00 p.m. Disruption Claims (Cont'd)

- A. Learning Curve Inefficiencies
- B. Cold & Hot Weather Inefficiencies
- C. Acceleration due to Overcrowding & Trade Stacking
- D. Actual Problems Solving
- E. What the courts have ruled?
- F. Case Studies
 - a. Los Angeles Subway
 - b. School Upgrade in San Diego